

Financial Results for Q3 FY2023

February 6, 2024

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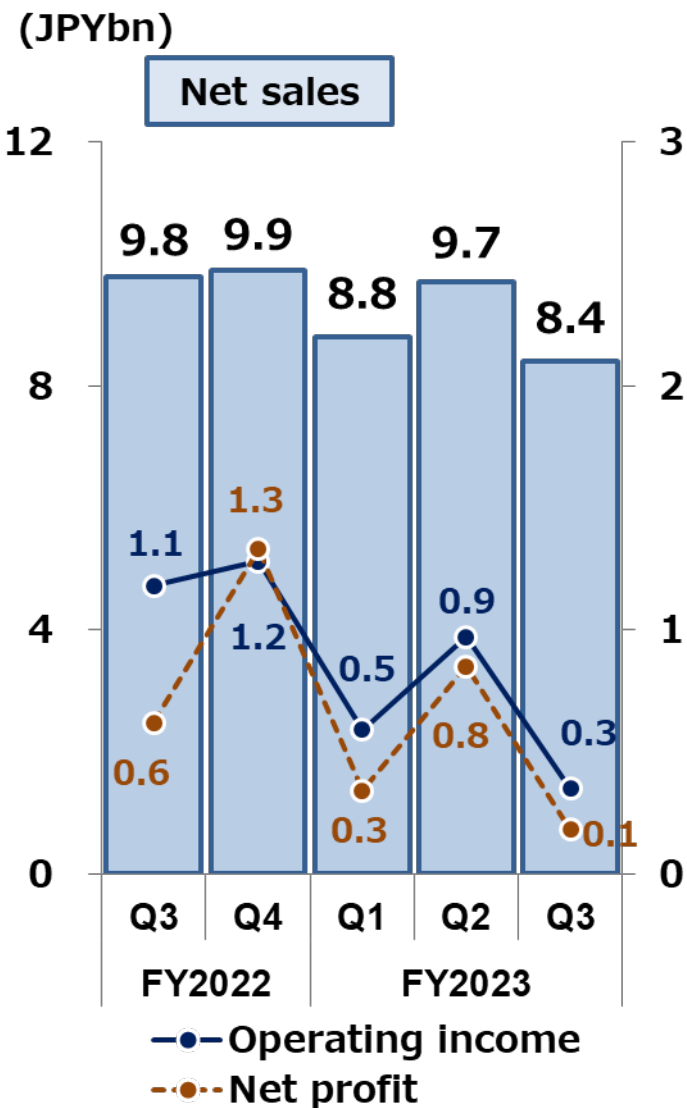
1. Q3 FY2023 Results

2. FY2023 Forecast

Abbreviations Used in This Presentation

Business Segment	Abbreviation
Test Solution Business	TS Business
Connector Solution Business	CS Business
Optical-Related Business	OPT Business

Results



(JPYbn)	Q3 FY2022 results	Q3 FY2023 results	Amount of YoY change	Rate of YoY change
Net sales	37.0	27.0	(10.0)	-27.1%
Operating income	7.8	1.9	(5.9)	-75.5%
Ordinary income	8.2	1.9	(6.3)	-76.9%
Net profit	5.8	1.3	(4.4)	-76.4%
EPS (JPY)	281.37	67.60	(213.77)	----
BPS (JPY)	1705.07	1791.87	86.80	----

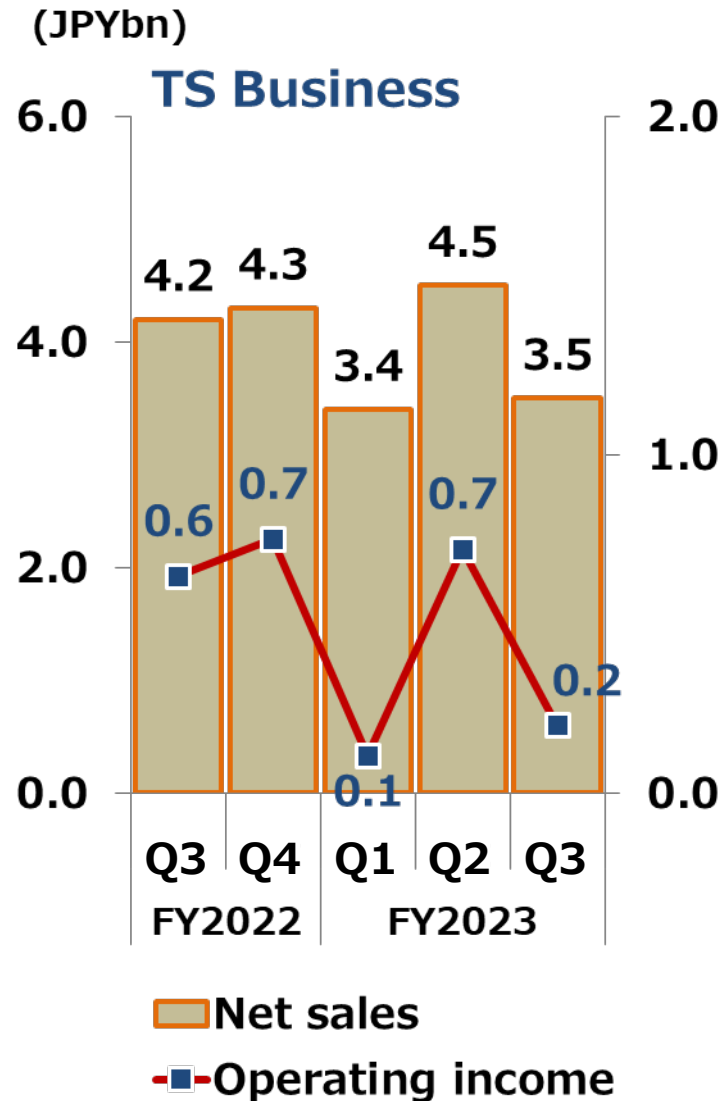
Forex rate	Q3 FY2022	Q3 FY2023	YoY change
USD (JPY)	136.52	143.29	6.77
EUR (JPY)	140.58	155.29	14.71

Results by Business

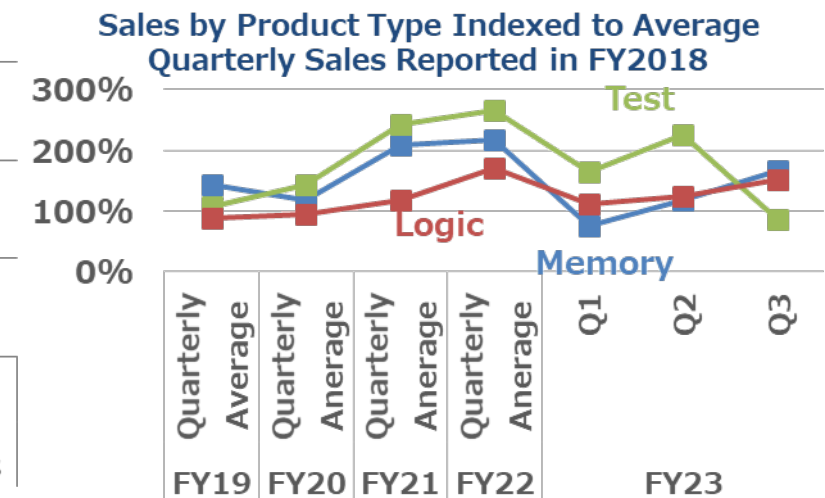
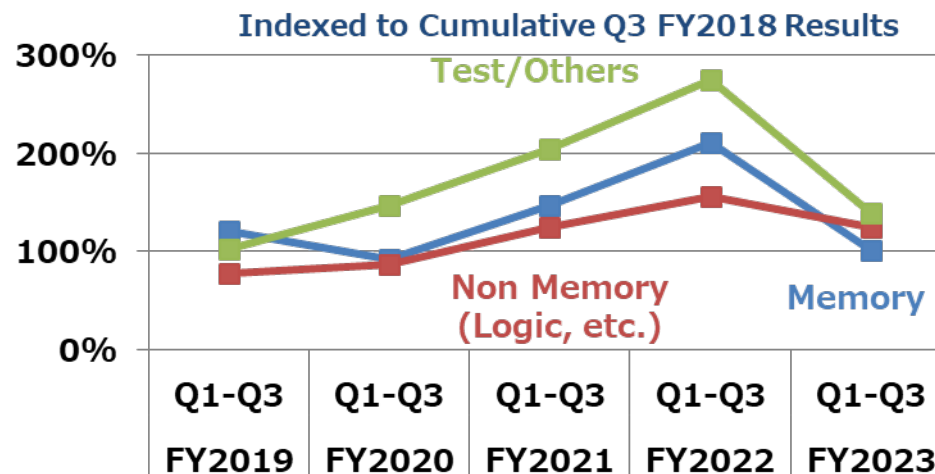
(JPYbn)		Q3 FY2022 results	Q3 FY2023 results	Amount of YoY change	Rate of YoY change
TS Business	Sales	19.8	11.5	(8.2)	-41.6%
	Operating income	6.3	1.1	(5.2)	-82.1%
CS Business	Sales	15.8	14.4	(1.4)	-9.0%
	Operating income	1.3	0.6	(0.6)	-49.3%
OPT Business	Sales	1.3	0.9	(0.3)	-26.8%
	Operating income	0.1	(0.0)	(0.1)	----
Others	Operating income (Consolidated adjustment)	0.0	0.1	0.1	----
Total	Sales	37.0	27.0	(10.0)	-27.1%
	Operating income	7.8	1.9	(5.9)	-75.5%

TS Business Results

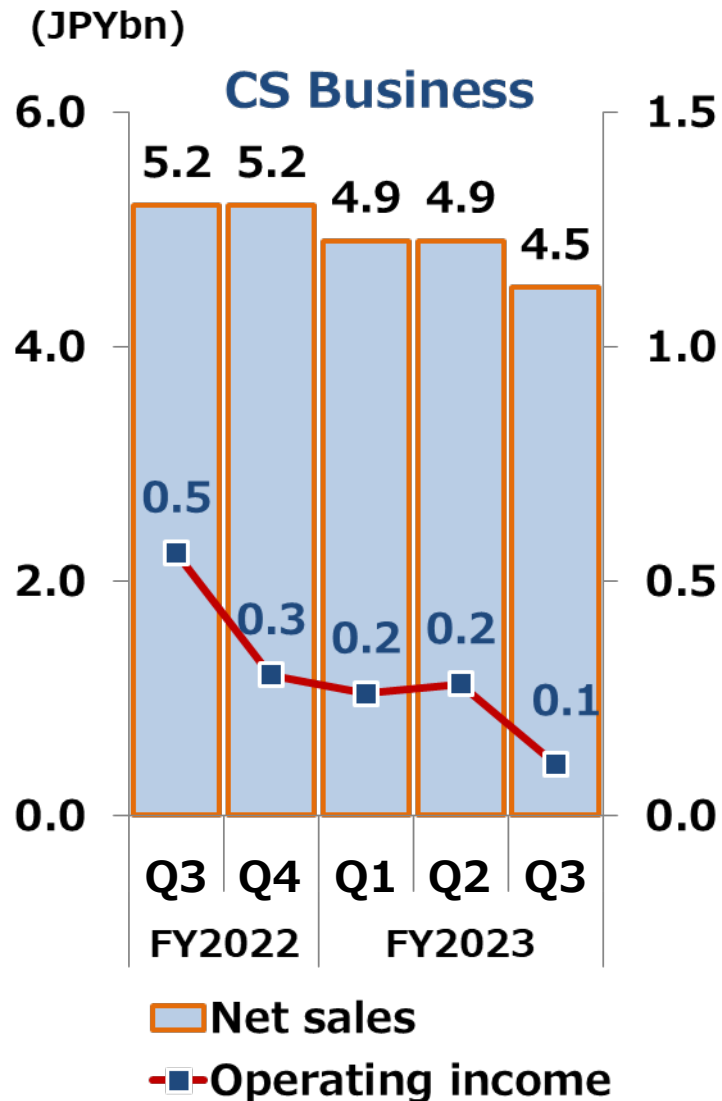
TS Business	Amount of YoY change (JPYbn)	Rate of YoY change
Sales	(8.2)	-41.6%
Operating income	(5.2)	-82.1%



- ◆ Test sockets continued to be impacted by a decline in demand stemming from a sluggish market environment for smartphone and PC products.
- ◆ Sockets for logic semiconductors were generally solid, although performance was affected by adjustments from some customers (primarily automotive products, etc.).
- ◆ Performance from memory semiconductor products continued to incur impact from capital investment restraint adopted in response to deteriorating market conditions, but inventory adjustments have progressed and investment has since resumed.
- ◆ Expenses increased due to soaring costs for raw materials and energy, as well as outlays associated with new plant startups. However, we made productivity and quality improvements to keep the impact to a minimum.

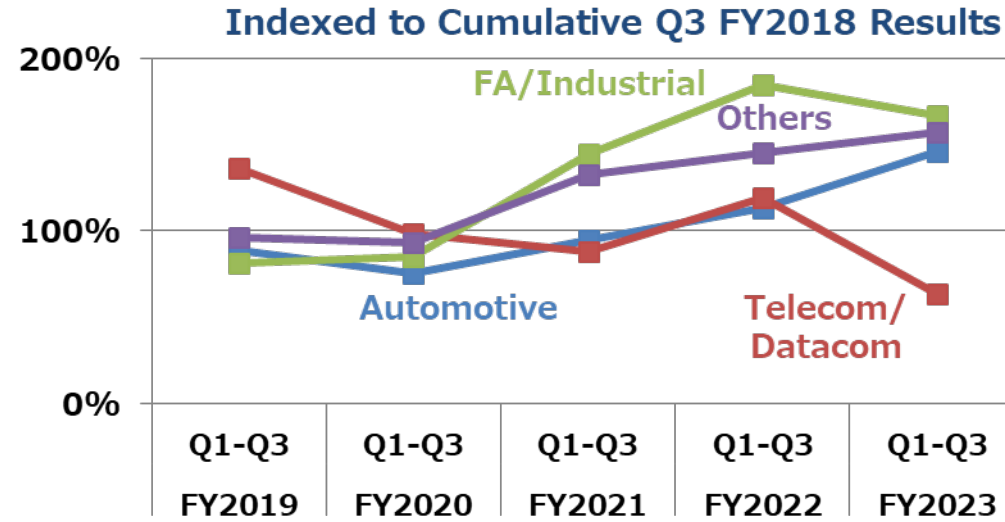


CS Business Results



CS Business	Amount of YoY change (JPYbn)	Rate of YoY change
Sales	(1.4)	-9.0%
Operating income	(0.6)	-49.3%

- ◆ Products for the telecom/datacom market remained strong in Europe due to increased demand for high-speed, large-capacity transmission amid the continued impact of economic friction between the US and China, but were affected by protracted inventory adjustments among North American customers.
- ◆ Products for the FA/industrial market were affected by inventory adjustments performed by customers in Europe, which is a key market.
- ◆ Products for the automotive market performed well, partly due to increased production volumes among major customers and the launch of new product shipments.
- ◆ Expenses increased due to soaring costs for raw materials and energy, as well as outlays associated with new plant startups. However, we made productivity and quality improvements to keep the impact to a minimum.



Forex Impact on Results

Forex rate	Q3 FY2022	Q3 FY2023	YoY change
USD (JPY)	136.52	143.29	+6.77
EUR (JPY)	140.58	155.29	+14.71



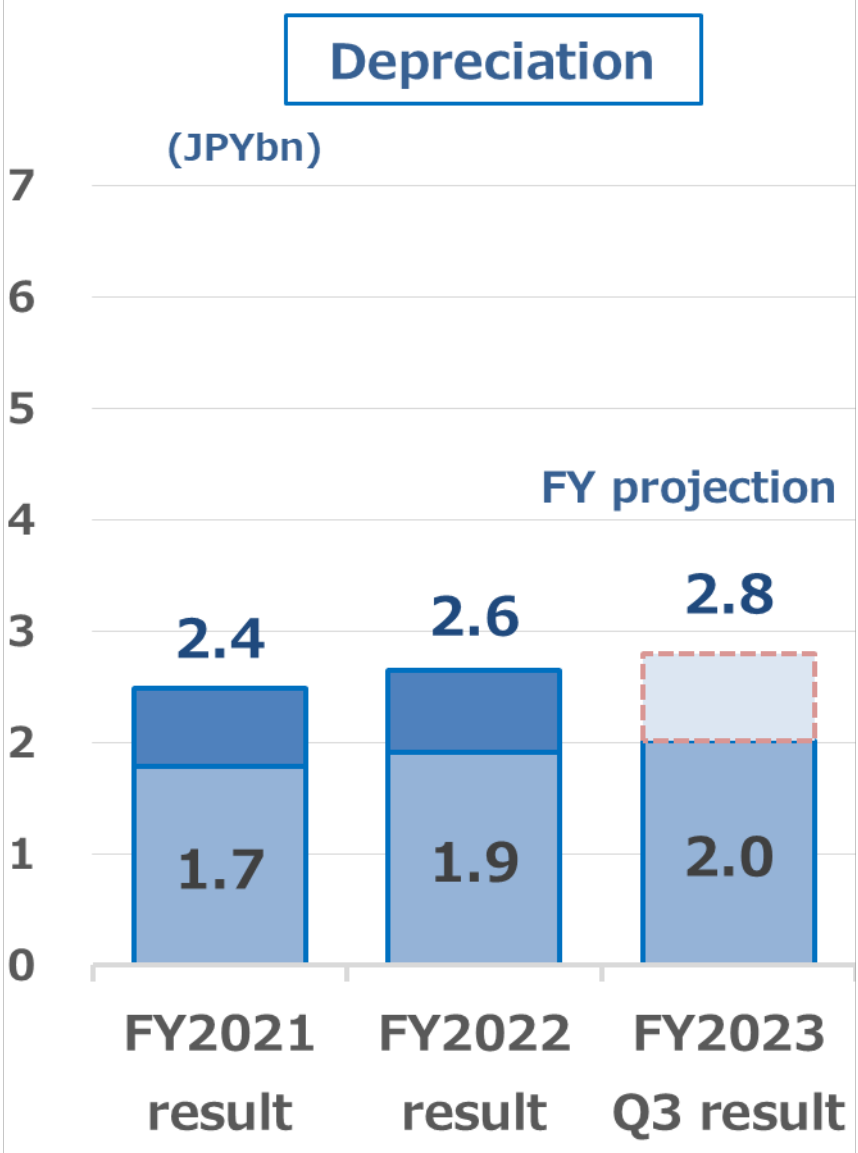
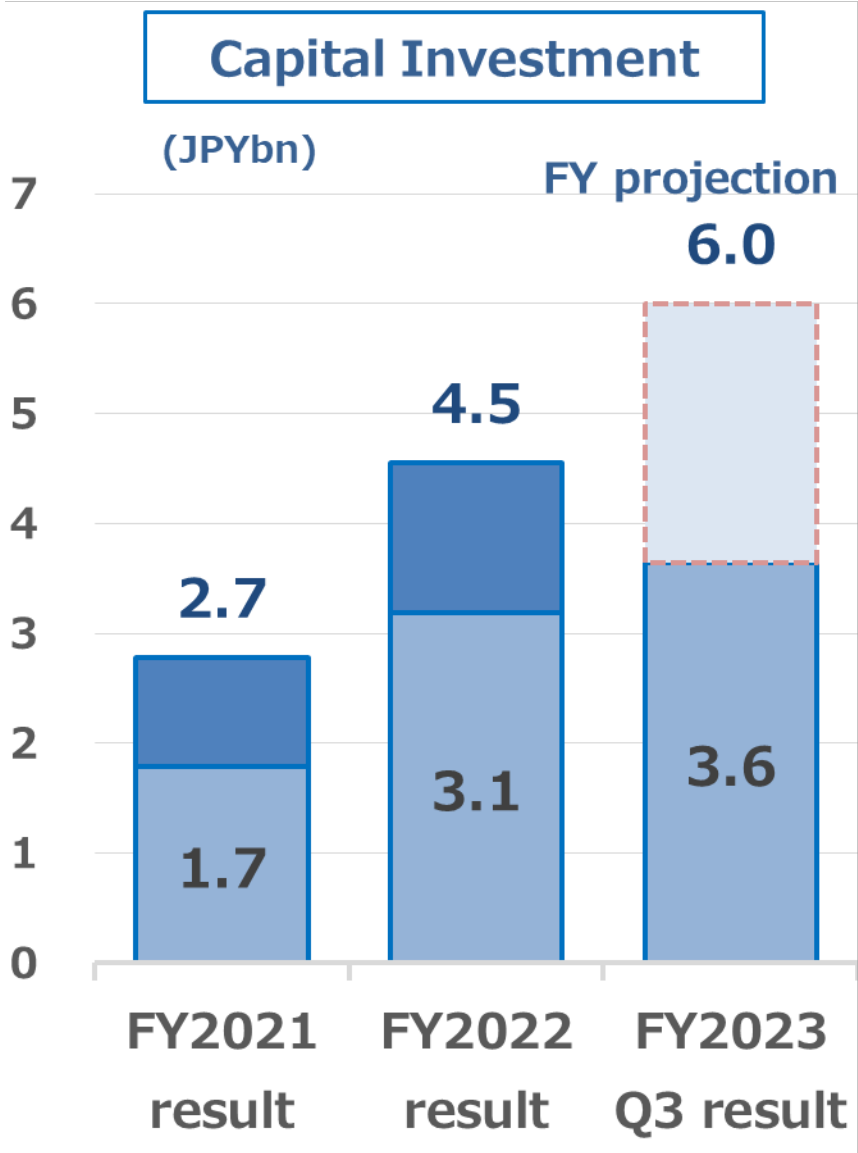
YoY forex impact	
Net sales	JPY 1.5 billion
Operating income	JPY 0.4 billion

Forex sensitivity (JPY1/year)	Impact on net sales	Impact on operating income
USD	JPY 0.13 billion	JPY 0.05 billion
EUR	JPY 0.07 billion	JPY 0.01 billion

Balance sheet

JPYbn	End of Mar. 2022	End of Dec. 2023	Increase/ decrease	Notes
Total current assets	32.6	28.4	(4.2)	Cash and deposits: decrease of JPY3.45bn (expenditures for the construction of a new building at our Sakura Factory and a new factory in the Philippines, dividends of surplus, repurchase of treasury shares, etc.)
Total non-current assets	17.6	19.5	1.9	Construction in progress (construction of production factories, etc.)
Total assets	50.3	48.0	(2.3)	
Total current liabilities	10.4	7.9	(2.4)	Income taxes payable: decrease of JPY0.84bn Provision for bonuses: decrease of JPY0.74bn
Total non-current liabilities	2.9	3.2	0.2	
Total liabilities	13.3	11.2	(2.1)	
Total net assets	37.0	36.7	(0.2)	
Total liabilities and net assets	50.3	48.0	(2.3)	

Capex and Depreciation



Sustainability Highlights

◆ Published “Sustainability Report 2023”

- The Yamaichi Electronics Group operates in accordance with its management philosophy, which consists of “People: Our Most Important Assets,” “Create Value,” “Commitment to Quality,” “Technology Innovation Makes a Difference,” and “Contribution to Communities and the Environment.” We are promoting various measures consistent with our aim of integrated management of financial and non-financial strategies. This report is intended to inform a wide range of stakeholders regarding our group’s sustainability initiatives, targets, performance figures, etc.
- Release date : January 30, 2024



- Main contents
 - Top Message
 - Sustainability Management
 - Information Disclosure Based on TCFD Recommendations
 - HR Policy
 - Corporate Governance

- For report details, please visit:

https://www.yamaichi.co.jp/en/ir/library/sustainability_report/pdf/sustainability_report2023.pdf

Sustainability Highlights

◆ Notice Concerning Support for TCFD Recommendations

We would like to inform you that, during a meeting held on February 6, 2024, our Board of Directors resolved to support recommendations issued by the Task Force on Climate-related Financial Disclosures (hereafter referred to as “TCFD”)*.

1. Support for Recommendations Issued by the TCFD

Our company recognizes that realizing a sustainable society through the resolution of environmental and social issues is an important management issue. In March 2023, we established a Sustainability Committee chaired by our President to recognize and manage risks associated with climate change. In order to further facilitate our response to climate change, we have decided to support the recommendations issued by the TCFD.

2. Information Disclosure Based on Recommendations by the TCFD

We will appropriately disclose information related to climate change in accordance with the information disclosure framework sanctioned by the TCFD recommendations.

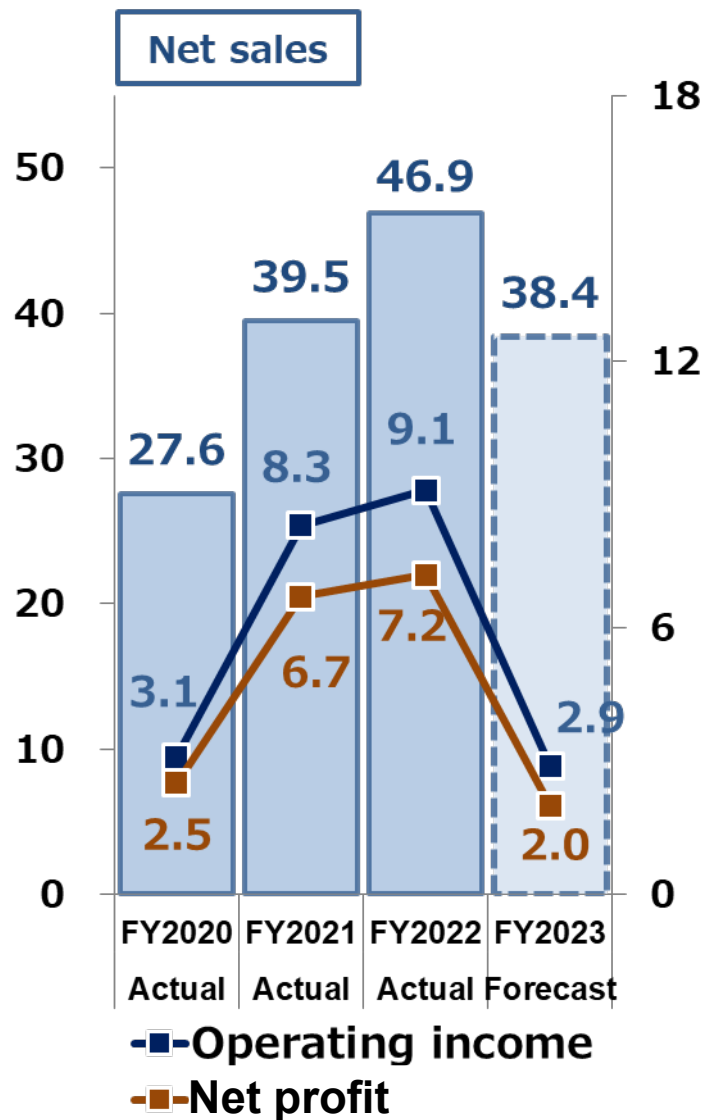
Please see below for information disclosure based on recommendations issued by the TCFD

<https://www.yamaichi.co.jp/en/sustainability/tcfd/>

Forecast for Full-Year FY2023

As of February 6, 2024, we had made no changes to our consolidated earnings forecast for the fiscal year ending March 31, 2024 (FY2023), which was announced on November 7, 2023.

(JPYbn)



(JPYbn)	FY2022 full-year actual	FY2023 forecast			
		Initial forecast	Latest forecast (as of Nov. 7, 2023)	Amount of YoY change	Rate of YoY change
Net sales	46.9	42.0	38.4	(8.5)	-18.2%
Operating income	9.1	6.6	2.9	(6.2)	-68.3%
Ordinary income	9.4	6.4	2.8	(6.6)	-69.8%
Net profit	7.2	4.5	2.0	(5.2)	-72.3%
EPS (JPY)	346.08	217.01	97.50	(248.58)	----

Exchange rate assumption

Forex rate	FY2022	FY2023	YoY change
USD (JPY)	135.47	144.00	8.53
EUR (JPY)	140.97	155.00	14.03

Individual Segment Forecasts for Full-Year FY2023

(JPYbn)		FY2022 Full-year Actual	FY2023 forecast			
			Initial forecast	Latest forecast (as of Nov. 7, 2023)	Amount of YoY change	Rate of YoY change
TS Business	Sales	24.2	20.5	17.1	(7.1)	-29.3%
	Operating income	7.0	5.0	1.7	(5.3)	-76.0%
CS Business	Sales	21.0	19.8	20.0	(1.0)	-5.1%
	Operating income	1.6	1.5	1.0	(0.5)	-34.4%
OPT Business	Sales	1.7	1.7	1.3	(0.3)	-21.2%
	Operating income	0.1	0.1	(0.0)	(0.2)	----
Others	Operating income (Consolidated adjustment)	0.2	0.0	0.2	(0.0)	-8.4%
Total	Net sales	46.9	42.0	38.4	(8.5)	-18.2%
	Operating income	9.1	6.6	2.9	(6.2)	-68.3%

Individual Segment Forecasts for FY2023

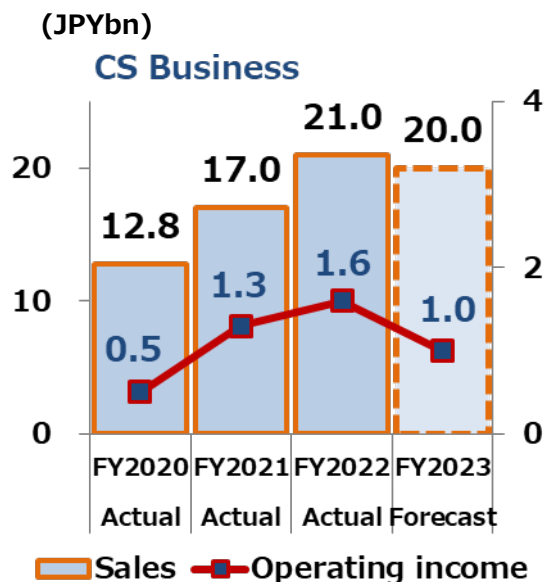
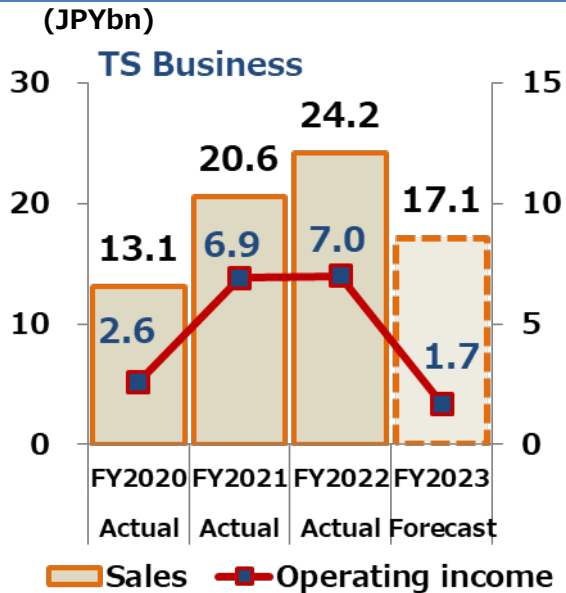
We anticipate ongoing impact from growth in both raw material and energy prices and outlays associated with new factory startups. Accordingly, we will push forward with efforts aimed at minimizing this impact.

TS Business:

- ◆ With regard to the test socket product category, we expect to begin shipping new products (primarily products with smartphone-related applications) for new FY2024 models.
- ◆ We expect recovery generated by the resumption of investment in memory semiconductor sockets for DRAM.
- ◆ We anticipate strong performance from logic semiconductor sockets with automotive applications and project the launch of new products with network-related applications.

CS Business:

- ◆ With regard to products for the telecom/datacom market, despite impact from economic friction between the US and China, we project that performance will recover as North American customers achieve progress through inventory adjustment efforts.
- ◆ In terms of products for the FA/industrial market, we expect a prolongation of inventory adjustment efforts adopted by customers in Europe (a core market) and anticipate this protraction will continue to impact performance throughout FY2023.
- ◆ We project a strong showing from products for the automotive market due to an increase in production volume by major customers and the expected effects of new product shipments.



Thank you for your attention.

(FY2023 results are scheduled for release
at 3:00 p.m. [JST] on Tuesday, May 14, 2024.)

Disclaimer

These materials are intended to provide information current as of February 6, 2024 regarding the Group's business, management strategies, and performance and are not intended as a solicitation for investment in securities issued by the Company.

The opinions and forecasts contained in these materials are based on judgments formulated at the time these materials were prepared, and we do not guarantee or assure the accuracy or completeness of information included therein, which is subject to change without notice.

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